Vancouver - West

REAL ESTATE BOARD OF GREATER VANCOUVER

December 2018

| Detached Properties | | December | | | November | | |
|----------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|
| Activity Snapshot | 2018 | 2017 | One-Year Change | 2018 | 2017 | One-Year Change | |
| Total Active Listings | 611 | 601 | + 1.7% | 839 | 834 | + 0.6% | |
| Sales | 34 | 37 | - 8.1% | 61 | 83 | - 26.5% | |
| Days on Market Average | 43 | 64 | - 32.8% | 59 | 46 | + 28.3% | |
| MLS® HPI Benchmark Price | \$3,135,400 | \$3,556,100 | - 11.8% | \$3,205,500 | \$3,573,700 | - 10.3% | |

| Condos | | December | | | November | | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|--|--|
| Activity Snapshot | 2018 | 2017 | One-Year Change | 2018 | 2017 | One-Year Change | | |
| Total Active Listings | 1,015 | 617 | + 64.5% | 1,432 | 809 | + 77.0% | | |
| Sales | 139 | 251 | - 44.6% | 207 | 381 | - 45.7% | | |
| Days on Market Average | 47 | 22 | + 113.6% | 31 | 22 | + 40.9% | | |
| MLS® HPI Benchmark Price | \$783,700 | \$807,100 | - 2.9% | \$781,900 | \$811,200 | - 3.6% | | |

| Townhomes | December | | | November | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2018 | 2017 | One-Year Change | 2018 | 2017 | One-Year Change |
| Total Active Listings | 137 | 118 | + 16.1% | 216 | 148 | + 45.9% |
| Sales | 16 | 22 | - 27.3% | 25 | 40 | - 37.5% |
| Days on Market Average | 36 | 29 | + 24.1% | 37 | 16 | + 131.3% |
| MLS® HPI Benchmark Price | \$1,236,500 | \$1,242,400 | - 0.5% | \$1,247,400 | \$1,268,200 | - 1.6% |



REALTOR® Report

A Research Tool Provided by the Real Estate Board of Greater Vancouver

Vancouver - West

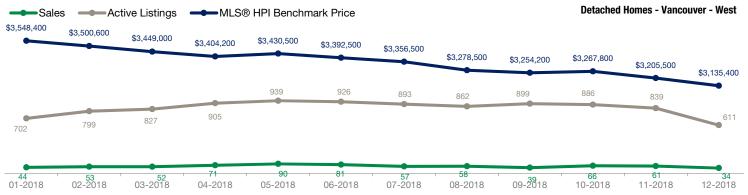


Detached Properties Report – December 2018

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 3 | 0 |
| \$400,000 to \$899,999 | 0 | 6 | 0 |
| \$900,000 to \$1,499,999 | 0 | 14 | 0 |
| \$1,500,000 to \$1,999,999 | 3 | 26 | 34 |
| \$2,000,000 to \$2,999,999 | 13 | 103 | 54 |
| \$3,000,000 and \$3,999,999 | 12 | 138 | 45 |
| \$4,000,000 to \$4,999,999 | 2 | 109 | 48 |
| \$5,000,000 and Above | 4 | 212 | 8 |
| TOTAL | 34 | 611 | 43 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Arbutus | 2 | 27 | \$3,372,300 | - 15.7% |
| Cambie | 2 | 40 | \$2,378,900 | - 10.7% |
| Coal Harbour | 0 | 0 | \$0 | |
| Downtown VW | 0 | 1 | \$0 | |
| Dunbar | 8 | 83 | \$2,858,900 | - 5.9% |
| Fairview VW | 0 | 6 | \$0 | |
| False Creek | 0 | 2 | \$0 | |
| Kerrisdale | 2 | 42 | \$3,077,500 | - 11.7% |
| Kitsilano | 3 | 37 | \$2,167,100 | - 11.5% |
| MacKenzie Heights | 1 | 24 | \$3,335,300 | - 11.3% |
| Marpole | 0 | 50 | \$2,156,200 | - 4.1% |
| Mount Pleasant VW | 0 | 7 | \$2,469,700 | - 1.4% |
| Oakridge VW | 0 | 12 | \$2,838,600 | - 13.9% |
| Point Grey | 7 | 50 | \$3,203,600 | - 18.0% |
| Quilchena | 1 | 18 | \$3,368,300 | - 20.1% |
| S.W. Marine | 0 | 21 | \$3,208,800 | - 0.2% |
| Shaughnessy | 4 | 60 | \$5,390,800 | - 11.2% |
| South Cambie | 0 | 20 | \$3,275,200 | - 13.6% |
| South Granville | 3 | 68 | \$3,678,700 | - 18.4% |
| Southlands | 0 | 20 | \$3,489,800 | - 0.3% |
| University VW | 1 | 19 | \$5,030,200 | - 20.3% |
| West End VW | 0 | 3 | \$0 | |
| Yaletown | 0 | 1 | \$0 | |
| TOTAL* | 34 | 611 | \$3,135,400 | - 11.8% |

* This represents the total of the Vancouver - West area, not the sum of the areas above.



REALTOR® Report

A Research Tool Provided by the Real Estate Board of Greater Vancouver

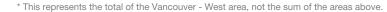
Vancouver - West

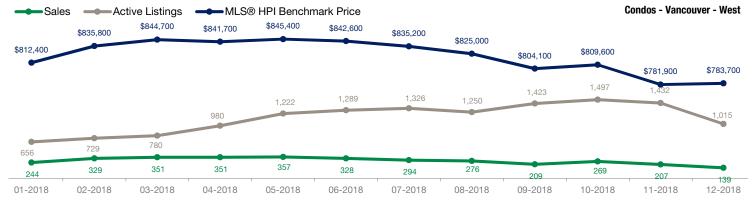


Condo Report – December 2018

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 3 | 7 | 54 |
| \$400,000 to \$899,999 | 94 | 406 | 48 |
| \$900,000 to \$1,499,999 | 26 | 323 | 36 |
| \$1,500,000 to \$1,999,999 | 8 | 106 | 57 |
| \$2,000,000 to \$2,999,999 | 5 | 90 | 86 |
| \$3,000,000 and \$3,999,999 | 1 | 34 | 2 |
| \$4,000,000 to \$4,999,999 | 2 | 19 | 28 |
| \$5,000,000 and Above | 0 | 30 | 0 |
| TOTAL | 139 | 1,015 | 47 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Arbutus | 0 | 0 | \$0 | |
| Cambie | 3 | 40 | \$669,300 | - 1.7% |
| Coal Harbour | 5 | 77 | \$1,151,100 | + 5.6% |
| Downtown VW | 34 | 248 | \$691,200 | - 3.8% |
| Dunbar | 0 | 5 | \$629,600 | - 7.3% |
| Fairview VW | 13 | 53 | \$778,000 | - 2.8% |
| False Creek | 13 | 72 | \$811,800 | - 3.1% |
| Kerrisdale | 2 | 25 | \$822,100 | - 5.3% |
| Kitsilano | 15 | 57 | \$593,200 | - 6.4% |
| MacKenzie Heights | 0 | 0 | \$0 | |
| Marpole | 6 | 35 | \$572,700 | - 0.7% |
| Mount Pleasant VW | 2 | 3 | \$570,100 | + 1.1% |
| Oakridge VW | 1 | 6 | \$1,049,100 | - 2.0% |
| Point Grey | 1 | 11 | \$551,800 | - 6.2% |
| Quilchena | 2 | 8 | \$997,200 | - 8.9% |
| S.W. Marine | 1 | 13 | \$454,200 | - 4.6% |
| Shaughnessy | 1 | 2 | \$624,100 | - 1.1% |
| South Cambie | 0 | 6 | \$908,100 | + 0.7% |
| South Granville | 1 | 5 | \$995,000 | + 1.6% |
| Southlands | 0 | 2 | \$735,200 | - 6.7% |
| University VW | 4 | 60 | \$928,200 | + 3.8% |
| West End VW | 14 | 114 | \$652,500 | - 4.0% |
| Yaletown | 21 | 173 | \$830,900 | - 3.2% |
| TOTAL* | 139 | 1,015 | \$783,700 | - 2.9% |





REALTOR® Report

A Research Tool Provided by the Real Estate Board of Greater Vancouver

Vancouver - West

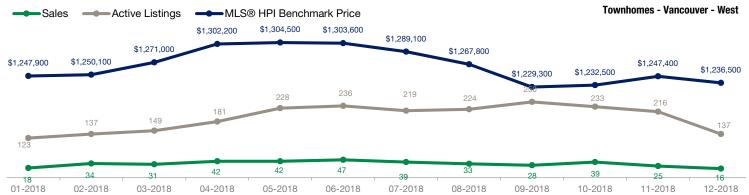


Townhomes Report – December 2018

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 4 | 8 | 39 |
| \$900,000 to \$1,499,999 | 8 | 58 | 39 |
| \$1,500,000 to \$1,999,999 | 3 | 42 | 18 |
| \$2,000,000 to \$2,999,999 | 1 | 21 | 53 |
| \$3,000,000 and \$3,999,999 | 0 | 3 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 2 | 0 |
| \$5,000,000 and Above | 0 | 3 | 0 |
| TOTAL | 16 | 137 | 36 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Arbutus | 0 | 0 | \$0 | |
| Cambie | 0 | 9 | \$1,179,200 | + 2.0% |
| Coal Harbour | 0 | 2 | \$1,849,100 | - 0.5% |
| Downtown VW | 0 | 7 | \$1,014,700 | + 0.3% |
| Dunbar | 0 | 1 | \$0 | |
| Fairview VW | 4 | 14 | \$1,025,000 | - 3.8% |
| False Creek | 0 | 1 | \$866,200 | - 7.0% |
| Kerrisdale | 0 | 4 | \$1,508,300 | + 2.2% |
| Kitsilano | 6 | 12 | \$1,016,000 | - 6.2% |
| MacKenzie Heights | 0 | 1 | \$0 | |
| Marpole | 0 | 18 | \$1,087,700 | + 4.1% |
| Mount Pleasant VW | 0 | 6 | \$1,265,900 | + 2.9% |
| Oakridge VW | 0 | 8 | \$1,565,000 | + 2.1% |
| Point Grey | 0 | 2 | \$1,117,900 | + 1.5% |
| Quilchena | 0 | 1 | \$1,508,400 | + 2.9% |
| S.W. Marine | 0 | 2 | \$0 | |
| Shaughnessy | 0 | 3 | \$2,310,600 | + 4.0% |
| South Cambie | 0 | 6 | \$1,812,700 | + 2.1% |
| South Granville | 0 | 12 | \$1,633,800 | + 6.3% |
| Southlands | 0 | 0 | \$0 | |
| University VW | 3 | 16 | \$1,705,800 | + 2.4% |
| West End VW | 0 | 3 | \$1,228,000 | + 3.4% |
| Yaletown | 3 | 9 | \$1,810,700 | + 4.9% |
| TOTAL* | 16 | 137 | \$1,236,500 | - 0.5% |

* This represents the total of the Vancouver - West area, not the sum of the areas above.



Vancouver - West



December 2018

01-2007

01-2008

01-2006

MLS® HPI Benchmark Price Detached Condos Townhomes \$4,000,000 \$3,556,100 3.135.400 \$2 886 \$3,000,000 \$2,326,9 \$2,104,900 2,006,500 \$2,000,000 \$1,794 \$1,622,7 \$1,533,100 31,500 \$1 268 20 \$1,242,400 \$1,236,500 \$1,103,900 \$922.30 \$1,000,000 \$781,000 \$728,500 \$720,400 \$679,200 \$640,200 \$580,900 \$807,100 \$783,700 \$671,200 \$589,600 \$470,900 \$473,400 \$501,400 \$459,800 \$465,400 \$459,200 \$457,400 \$395,100 \$397,900

01-2012

01-2013

01-2014

01-2015

01-2016

01-2017

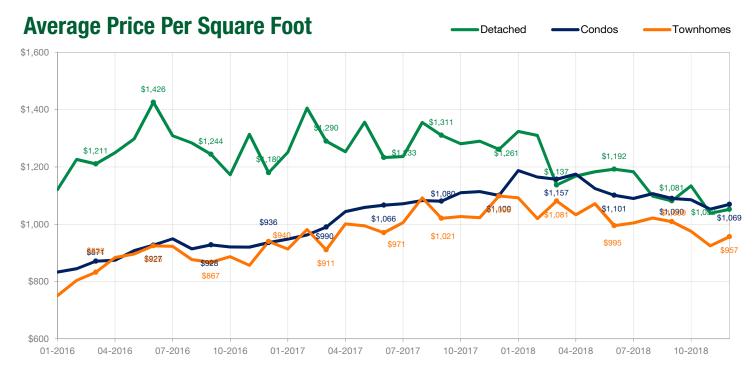
01-2018

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

01-2010

01-2011

01-2009



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.